COST COMPARISON

| KEYSTONE BUSINESS CENTRE | | TRADITIONAL OFFICE SPACE | |
|---|-----------------|--|----------------|
| Private Office Space | 150' | Minimum Office Set Up | |
| Conference Rooms | 625' | Total Square Feet | 500' |
| Reception/Hospitality/Workarea | 500' | | |
| Total Square Feet | 1250' | | |
| Monthly Rent | \$525.00 | Monthly Rent | \$625.00 |
| Cost Per Square Foot | \$ 5.04 | Cost Per Square Foot | \$ 12.00 |
| START-UP COSTS | | | |
| Security Deposit | 525.00 | Security Deposit | \$ 625.00 |
| Furniture Purchase | 1500.00 | Furniture Purchase | 1500.00 |
| Telephone System/sets | 0.00 | Telephone system/phones | 1000.00 |
| Telephone/Internet Installation Fee | \$ 205.00 | Telephone/Internet Installation Fee | 200.00 |
| Signage | <u>\$ 40.00</u> | Signage | 150.00 |
| TOTAL | \$2270.00 | TOTAL | \$3475.00 |
| KEYSTONE START-UP SAVINGS - \$1,205.00 MONTHLY COSTS | | | |
| 150' Office | \$525.00 | 500' Office | 625.00 |
| 2 Phone Line, 1 Rotary /voice mail | 75.00 | 2 Phone Lines, 1 Rotary | 125.00 |
| Internet | 45.00 | Internet | 55.00 |
| Janitorial Service | 0.00 | Janitorial Service | 125.00 |
| Coffee, Tea, etc. | 0.00 | Coffee, Tea, etc. | 25.00 |
| Receptionist/Phone Answering | 0.00 | Receptionist/Phone Answering(\$9/hr) | <u>1530.00</u> |
| TOTAL | \$645.00 | TOTAL | \$2485.00 |
| KEYSTONE SAVINGS - \$1,840.00 | | | |
| OPTIONAL SERVICES | | | |
| Secretary/Ad Assists | \$20.00 | Secretary/Receptionists (18K yr.) | \$1,530.00 |
| Benefits | 0.00 | Benefits (20%) | 306.00 |
| Office Equipment | 100.00 | Office Equipment Lease | 350.00 |
| Fax, Copier, etc. (as-used basis) | 25.00 | (Fax, Copier, etc.) supplies (paper, etc.) | 50.00 |
| TOTAL | \$155.00 | TOTAL | \$2,23600 |
| KEYSTONE SAVINGS - \$2,081.00 | | | |

KEYSTONE SAVINGS \$1840.00 PER MONTH - - - \$22,080.00 PER YEAR